# TRANSIT







# History – Started in Fall of 2018

- October 2018 InterCity Visit with the Austin Chamber to Atlanta and meeting with the Mayor about the failed campaign (the idea was born)
  - Purpose
    - Develop leadership that will lead the campaign
    - Create a coalition of supporters that can assist with the study and the campaign
    - Provide community research to assist with decision making
- January 2019
  - Set up a non-profit through Community Foundations
  - began fundraising
  - selected a chair and two board members



# History – Leadership Outreach

- June 2019: Poll conducted to provide information for elected officials and community leaders
- July/August 2019
  - Visits to other cities including Los Angeles, Seattle, Indianapolis, Denver, Houston
  - Members of the Capital Metro Board, City of Austin Council, business leaders, City Manager and Assistant City Manager, state leaders (Senator Kirk Watson and Representative Celia Israel)
- September 2019
  - The Gang leaders we identified assisted in leading the effort
- Focus Groups: March 2019 (Central City, Under 40, Southwest Austin, Latinos) – to inform a poll



# Coalition – July 2019

- Began to build a broad coalition
  - Business Community
  - Environmental Community
  - Equity Community
  - Labor Community
- Difficult at first to get them to sign-on
  - we did not know what was on the ballot
  - we did not advocate for anything but Transit for Austin
- Built a coalition
  - 3,000 emails
  - 60+ organizations by Election Day







# Coalition Launched: September 2019

- Monthly meetings
- Speakers
- Public Comment
- Email blasts
- Social media posts
  - Congratulating Capital Metro
  - Encouraging participation
  - Transit for Austin
- Developed calendar of activities





#### Diverse Coalition

- ADAPT of Texas, Austin Chapter
- Austin Area Urban League
- Austin Board of Realtors
- Austin Chamber of Commerce
- Austin Council of PTAs (ACPTA)
- Austin LGBT Chamber
- Austin Parks Foundation
- Austin Tech Alliance
- Austin Young Chamber
- Ballet Austin
- Bike Austin
- Central Texas Building Trades Council
- Central Texas Families for Safe Streets
- Clean Water Action
- Congress for New Urbanism, Central Texas Chapter
- Downtown Austin Alliance

- Environment Texas
- Greater Austin Asian Chamber of Commerce
- Greater Austin Black Chamber of Commerce
- Environment Texas
- Greater Austin Asian Chamber of Commerce
- Greater Austin Black Chamber of Commerce
- Greater Austin Hispanic Chamber of Commerce
- Habitat for Humanity
- Hill Country Conservancy
- HousingWorks
- LIUNA Local 1095
- NAACP, Austin Chapter
- Real Estate Council of Austin
- Sierra Club
- Southwest Laborers District Council (SWLDC)
- UA Plumbers & Pipefitters Local 286
- West Campus Neighborhood Association
- Women's Transportation Seminar, Heart of Texas Chapter



### Community Research

- Conducted surveys to determine success
  - June 2019
  - January 2020
  - July 2020
  - September 2020
- Asked questions
  - Desire for larger or smaller system
  - Governance
  - Bond versus permanent tax
  - Messaging
  - Effects of COVID-19





# Fundraising

- We raised \$786,000
  - One staff person
  - Website
  - Social media posts
  - Research
  - Focused on Education and Participation
- Campaign Kicked off August 2020
  - Continued during the election but took a step back
  - Kept the coalition meetings and email blast going

# TRANSIT : ...



## Fundraising

- The PAC raised \$1,514,000
  - Donations from across the city
  - Digital Advertising
  - Television
  - Direct Mail
  - Research
  - Phone Calls, Texting, Literature Drops (limited canvassing)
  - Print advertising in weekly and small newspapers



- Continued Polling including message testing
- Developed transit voter model with Clarity Labs
  - Transit model allowed us to target voters who might not have been in initial universe
  - Used for digital advertising, direct mail, text messages, phone calls
- Difficult to cavass with covid
  - More phones and texts
  - Literature drops
  - Targeted canvassing with PPE and distance at the doors



- Built off the success of Transit for Austin
  - Strong community support
  - Third party groups helped amplify our message (Los Verdes, Austin Justice Coalition, Democratic Party, Democratic Clubs, Sierra Club)
  - Elected Officials
- Strong messages built from community conversations (based on research)
  - Buy in from groups especially in social justice community
  - Development of the plan
  - One on one meetings in underserved communities proving benefits of the plan – moved people to supporting in the community



- Video for Digital and Television
- Direct Mail